

## TRANSYLVANIA COUNTY SUMMARY – 2008

	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT
OUTPUT	\$107,985,617	\$16,799,543	\$32,937,629	1.4606	\$157,722,790
LABOR INCOME	\$55,450,530	\$4,516,996	\$9,330,657	1.2497	\$69,298,183
EMPLOYMENT	1,275	180	344	1.4112	1,800
TOTAL IMPACT OF HEALTH CARE INDUSTRY — LOCAL RETAIL SALES					\$18,458,412
MEDICAID EXPENDITURES					\$30,609,834
NUMBER OF MEDICAID ELIGIBLE					5,430
FEDERAL TRANSFER PAYMENTS					\$186,604,000

- In 2008 it is estimated that Transylvania County's health care industries produced over \$107 million in direct output revenue and contributed an additional \$50 million (indirect and induced) in health care goods and services for a total dollar output value that can be attributed to health care industries of \$157 million. The Output multiplier (1.4606) shows that for every \$1 in revenue produced by health care industries and additional \$0.46 was generated in the county's economy.
- Health care industries paid in wages and benefits to its employees over \$55 million (direct) and contributed an additional \$14 million (indirect and induced) for a total labor income that can be attributed to health care industries of \$69 million. The Labor Income multiplier (1.2947) shows that for every \$1 paid in wages/benefits paid to health care industry employees produced an additional \$0.29 in other wages/benefits throughout the county.
- In 2008 health care industries employed an estimated 1,275 (direct) and generated an additional 524 (indirect and induced) full/part time workers for a total work force that can be attributed to health care industries of 1,800. The Employment multiplier (1.4112) shows that for every 1 worker employed in the health care industry, an additional 0.41 workers are employed in the county's work force.
- In 2008, county total personal income and gross retail sales data show that approximately 26% of personal income generated was spent in local retail stores. Using this retail sales capture ratio of 26% it is estimated that the \$69 million paid to health care and support employees generated over \$18 million in local retail sales. Not all retail sales are taxed by the state or local governments. However, one can assume that much of the \$18 million generated by retail sales would be subject to both state and county taxes – generating additional revenue.

# **TRANSYLVANIA      2008**

Population	30,187
Area Sq. Miles	348
Persons per square mile	87
Number Employed	13,975
Unemployment Rate	5.2%
# of Industries	146
# of Households	14,176
Per Capita Income	\$33,104
Median Household Income	\$42,608
Total Personal Income	\$999,323,700
Gross County Retail Sales	\$266,182,000
Local Retail Sales Capture Ratio	26.64%
Federal Medical Transfer Payments	\$186,604,000
Number of Medicaid Eligibles	5,430
Medicaid Expenditures	\$30,609,834

HEALTH SECTOR	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT	ESTIMATED RETAIL SALES GENERATED
Pharmacies, Health and Personal Care Stores						
Output	\$7,303,138	\$1,103,285	\$1,876,519	1.4080	\$10,282,942	
Labor Income	\$3,329,895	\$291,119	\$562,732	1.2564	\$4,183,747	\$1,114,392
Employment	95	10	20	1.3129	124	
Home Health Care Services						
Output	\$468,287	\$48,370	\$144,891	1.4127	\$661,548	
Labor Income	\$254,240	\$13,725	\$41,678	1.2179	\$309,642	\$82,477
Employment	10	1	2	1.2098	12	
Physicians, Dentists, other Health Professionals						
Output	\$36,241,800	\$4,905,001	\$11,542,361	1.4538	\$52,689,162	
Labor Income	\$17,236,236	\$1,229,168	\$2,880,778	1.2384	\$21,346,182	\$5,685,815
Employment	333	52	121	1.5185	506	
Ambulatory and Outpatient Health Care Services						
Output	\$1,088,936	\$178,836	\$219,108	1.3654	\$1,486,880	
Labor Income	\$311,063	\$47,005	\$55,853	1.3307	\$413,921	\$110,253
Employment	13	2	2	1.3223	18	
Hospitals						
Output	\$46,980,008	\$8,625,389	\$13,148,718	1.4635	\$68,754,114	
Labor Income	\$23,321,476	\$2,392,620	\$3,996,135	1.2739	\$29,710,231	\$7,913,681
Employment	420	94	137	1.5517	651	
Nursing and Residential Care Facilities						
Output	\$15,903,448	\$1,938,662	\$6,006,033	1.4996	\$23,848,143	
Labor Income	\$10,997,620	\$543,359	\$1,793,481	1.2125	\$13,334,460	\$3,551,795
Employment	405	22	63	1.2081	489	
<b>TOTAL</b>						
Output	\$107,985,617	\$16,799,543	\$32,937,629	1.4606	\$157,722,790	
Labor Income	\$55,450,530	\$4,516,996	\$9,330,657	1.2497	\$69,298,183	\$18,458,412
Employment	1,275	180	344	1.4112	1,800	